



Your Levy at Work

WESTVIC DAIRY NEWS

WestVic Dairy Newsletter

September 2017

Innovation Day is fast approaching...

WestVic Dairy is holding an Innovation Day on 27th September at the Emmanuel Centre in Warrnambool, which will showcase the latest innovations within the dairy industry and provide hands on workshops about how to implement these onfarm.

The inaugural events aims to equip dairy farmers and service providers with information, contacts and skills to advance their business.

There will be presentations in the morning followed by ten workshops held in five streams. After the workshops there will be a farm walk and an evening sessions with industry guest speakers.

The workshops and presentations will focus on current and future technology and innovations, such as the use of sensors, drones, and new tractor technologies.

Dairy Australia's Managing Director Ian Halliday said the innovation day was a great opportunity to hear about some exciting new research innovations and technologies that will be of real benefit to farmers.

"Events like the WestVic Dairy Innovation Day are crucial in promoting the progress and innovation that can significantly support our farmers," he said.

Mr Halliday will be attending the day to talk about the innovative research currently being undertaken by Dairy Australia.

The keynote speaker on the day will be Tasmanian Farmer and 2017 Nuffield Scholar Duncan MacDonald, who will talk about his own experiences with implementing innovation on his farm.

Mr MacDonald said he was thrilled to be part of the day and was hoping his experiences would help other farmers. "I'm excited by the opportunity to be part of such a great event with such an interesting line up of speakers," he said.

"I look forward to sharing some of my experiences and Nuffield Scholarship learnings so far.

"Innovation comes in many forms and it's great to see such a diverse list of presentations in the program."

On the day, there will be trade stalls which will display what's new in regards to dairy technologies, systems and research.

The Innovation Day is supported by a number of sponsors, including the Gardiner Dairy Foundation, Dairy Australia, Achmea, Warrnambool Cheese and Butter Factory and Cowbank.



INNOVATION DAY 2017

Innovation Generation - Dairy farmers leading the way

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WestVic Dairy Directors

- Simone Renyard - Chairperson
- Kirsti Keightley - Vice Chairperson
- Tom Newton - Treasurer
- Gemma Chuck - Independant
- Tania Luckin - Farmer Representative
- Michael Hawker - Farmer Representative
- Mark Billing - Farmer Representative

The photos at the top are finalists of our 2017 Great South West Dairy Awards Farm Photo of the year. If you have some great farm photos make sure you submit them for next year's awards. From left to right: "Red Sky at Night" by Jessa Fleming: "Lovedays" by Sean Lenehan and "Nosey Rosie" by Matthew Swayn



Your Levy at Work

Navigating Dairy Development



Michele Jolliffe, Agriculture Victoria, Warrnambool

In the past two years, Agriculture Victoria has had a marked increase in requests for assistance from dairy farm businesses planning to upgrade or redevelop their farm infrastructure.

Agriculture Victoria's Dairy Services Program team members have been supporting farm businesses to implement sustainable farm growth options. These range from simple developments such as effluent system upgrades, new irrigation systems, cattle underpasses or farm dam construction, to more complex farm developments such as new dairy facilities, permanent feed pads and confined housing options. These larger scale and more complex farm investments require careful planning in order to navigate statutory planning, addressing a myriad of conditions from various local and state government agencies.

In the past financial year (2016/17), dairy team members have provided technical services to over 90 dairy farm businesses across Victoria and New South Wales who are implementing a range of farm developments such as effluent systems and cattle underpasses, and new developments such as dairies or permanent feed pad developments.

A component of this work is the Navigating Dairy Development project. Navigating Dairy Development is an online digital platform currently being piloted and planned for public release in early 2018. This platform will allow farm businesses to bring up an aerial image of their property which they can then populate with 19 different farm development options, and locate this infrastructure on their preferred site.

Once the infrastructure footprint has been established, the program then downloads the planning overlays and other property data to determine which planning permits, licences and farm plans have been triggered.

A final report is produced that clearly articulates the planning requirements, by identifying the key agencies and their specific conditions to implement the developments. Testing of the platform is continuing with actual farm infrastructure developments across Victoria to fine tune the programs functionality and alignment to regional and state governments.

For anyone interested in finding out more about the Navigating Dairy Development project, contact Michele Jolliffe on 0428 581 883 or via email Michele.Jolliffe@ecodev.vic.gov.au

Australian Legendairy Women's Network

Michelle Muir, Regional Extension Officer at WestVic Dairy

The Australian Legendairy Womens Network (ALWN) was launched by the Legendairy team of Dairy Australia earlier this year.

ALWN aims to work alongside, support and connect women in the dairy industry with each other. The aim is to provide members with opportunities to improve their skills and capabilities, to continue to grow and add value to their dairy business and communities.

In Western Victoria we have several new groups up and running, which are groups for dairy farming women, ran by dairy farming women!

So far these groups are based in the areas of Warrnambool, Cobden, Terang and an existing group in Heywood. Meetings to date have been primarily of a social nature, but the groups are considering which topics they may wish to cover in future meetings.

The first meeting of the Warrnambool group was held at the function centre attached to the Naringal Church mid-July. It had a great turn out of around 20 local ladies. The day was spent getting to know each other and sharing a delicious lunch provided by Warrnambool Cheese and Butter.

Helen Chapman, dairy community support worker with South West Healthcare, has been instrumental in the formation of these groups said it was important to build a network of support in our industry.

To be involved in one of our existing groups or chat about forming your own group, please get in touch with Michelle Muir at WestVic Dairy by calling 0428 675 477 or emailing michelle@westvicdairy.com.au

The Warrnambool, Cobden and Terang groups can also be found on Facebook.



Cashflow Budgets - Show me the MONEY

Laurie Hickey, Regional Extension Officer at WestVic Dairy

A cash flow budget is a plan to estimate the income and expenses for business over a given time, usually for the Financial Year ahead.

It can be updated at any time, but usually monthly or quarterly with the actual amounts earned and spent used to monitor the cash position.

A cash flow budget is a useful management tool because it:

- Requires you to think through your farm business plans for the year
- Tests your farming plans. Will the business generate enough income to meet all your cash needs?
- Projects times of high cash demands
- Provides a format against which you can compare your actual cash flows
- Helps you communicate your farming plans and credit needs with your bank

Cash flow can be positive or negative depending on milk flow, seasonal pricing, feed availability, and a number of other factors that influence primary production. Income and expenses vary from month to month and loan facilities are commonly used to manage the shortfall of cash flow.

Monthly cash flow budgets are often demanded by banks to allow clients to demonstrate that they have a good understanding of where their business is at, and to assess the level of lending that is needed to meet their ongoing business expenses. However, there are a number of farm business who monitor their cash flow budgets more frequently, and this practice seems to give their enterprises the edge by knowing their numbers, and managing their cost of production.

Logging onto the Dairy Australia website allows farmers to download the Dairy Cash Management Planner. This format draws current yearly figures from your DairyBase account to be used as a projection for the next financial year. The process then allows for the business partners to plan, discuss and adjust figures as necessary to complete a cash flow budget

WestVic Dairy can assist farmers to get into farm business management (FBM) in a number of ways.

Farm Business Fundamentals

- Runs over three half days and focuses on farm physical performance data
- Provides the skills and knowledge to pull together this data for your farm
- Provides an introduction to DairyBase and the Dairy Farm Business Analysis fact sheets

Farm Business Analysis

- Runs over three days and focuses on farm financial management
- Provides the skills and knowledge to pull together annual farm financial numbers
- Covers getting organised in the home office
- Explains budgeting tools and how to use them
- Outlines compliance obligations and farm financial systems
- Introduces DairyBase, the Standard Chart of Accounts and the Dairy Cash Management Planner

The courses are designed to provide the underpinning skills and knowledge needed to manage a dairy farm business and to undertake the business analysis.

Not everyone will need to do these modules – talk to us at WestVic Dairy about where to get started.



Local Accountant Blessing Furusa explains taxation compliance at Warrnambool



Rachael Maloney and Jamie Drake preparing farm budgets in Cobden

Do you harvest silage too late?

Frank Mickan, Pasture and Fodder Conservation Specialist, AgVic

If a paddock looks yellow after the forage has been ensiled, your profitability may have been substantially reduced over the next year. Why? The paddock was cut too late and most likely the pasture will have been too long. It will be slower in recovering, produce less regrowth and will be less dense for several months or allow weeds to fill the bare patches. To add salt to this wound, silage will be lower in nutritive value resulting in lower milk production unless fed to late lactation cows or dries.

Many paddocks are set aside for silage by farmers several weeks later than they should be. Many farmers still chase bulk instead of quality and the above is the results. Yes, the yield will be lower but either more area can be cut to help offset this and will maintain spring pasture quality or more importantly, less silage needs to be made to produce a given production level due to its higher quality. Total spring pasture quality and dry matter production will be higher, as will animal production.

Let's look at some of the pros and cons behind this thinking.

If you want high quality pasture silage the pasture, ideally, should be vegetative at the stage of grazing and before canopy closure (Figure 1) and with very little seed head showing, if at all. This silage will test near 11 megajoules of metabolisable energy per kilogram of dry matter (MJ ME/kg DM or ME) and over 14 per cent crude protein (% CP).

If wilted and harvested quickly and sealed airtight very soon after harvest is completed, the final product will test just slightly below that of the parent pasture.

When fed out, this silage will result in animal production just below that of the parent material. Many farmers have now experienced this themselves since successfully making early cut high quality silage. To make high quality pasture silage, the forage has to be mown early in the season, about 4 – 6 weeks before hay would normally be made. Early closure and short shut up period will generally also result in more total spring growth (Table 1).

Table 1. Effect of date of closure and length of closure on total spring growth.

Date of Closure	Early 23rd September		Late 10th October	
	4 Weeks 21-Oct	6 Weeks 4-Nov	4 Weeks 7-Nov	6 Weeks 21-Nov
Pasture and Silage Yield (t DM/ha)				
Preclosure (Grazing) (t DM/ha)	0	0	1.8	1.9
Silage Yield (t DM/ha)	2.4	3.4	1.6	2
Regrowth to 16/12 (t DM/ha)	4.1	1.9	0.8	0.4
Total Yield	6.5	5.3	4.2	4.3
Silage DM content (%)	39	35	43	51
Silage DM Digestibility	73.5	71.6	69.2	66.2
DM Intake (kg DM/day)	15.3	14.1	15.6	14.2
Digestible DM Intake (Kg DDM kg/day)	11.2	10.1	10.5	9.6
FSM ** production (kg/day)	12.2	11.3	11.2	10

* Dry period in early November **Fat Corrected Milk

Stack silage must be wilted to 30 – 35% dry matter (DM) and baled silage 40 – 50% DM and harvested within 24 – 48 hours of mowing. Precision chopped forage and large square bales may be about 10% DM higher respectively. Using tedders (Figure 2) and/or mower-conditioners (leaving wide swathes) are essential when ensiling this early in the season but well worth the expense.

Aim for these targets and if the rain beats you, as it invariably will sometimes, with the aid of silage additives, you can often still salvage reasonable quality silage since you started with a high quality pasture. If the rain is heavy and falling over a few days, you may lose the silage but the silver lining here is that the paddock has been “topped” and will have the a lot of high quality, dense regrowth

If the early cut and light yielding crop can be achieved, the harvested paddock will look a similar colour to one being grazed. That is, green, or possibly only a slighter lighter green colour but not light green and definitely not yellow the result of cutting a heavy silage crop. These latter pastures would have been past canopy closure, probably with many seed heads in the sward and apart from the silage being much lower in nutritive value, regrowth will take much longer to regrow and will be thinner. So now you have a lot of silage under about 9.5 ME and less than 10 -12 % CP and much thinner, weaker pastures and a boon for weeds to fill in the bare gaps.

How are the economics looking now? Let's look at an example.

Table 2 shows the potential impact of increasing the ME and reducing losses at harvest and during storage of silage on the extra milk income in terms of a marginal response. The example used is a stack of 300 tonnes dry matter (t DM) DM silage, milk is valued at \$0.38/L, quality is improved from 9.5 to 10.5 ME, losses reduced from 25% to 15% (realistic figures) and the conversion of energy in silage to milk is 8 MJ ME/L milk. Eight ME is a conservative conversion rate to allow for some substitution and some energy being used for walking, condition gain, etc.

Table 2. Impact of improving quality and reducing losses on additional milk value

Loss Range	Quality range MJ ME/kg DM	
	9.5	10.5
25%	\$0	\$10,688
15%	\$13,538	\$25,650

If the quality of the 300 t DM silage is improved by 1 MJ ME/kg DM, the increased value of milk production is about \$10,600 if losses were left at 25%. If the quality of the silage made was left at 9.5 ME but total harvesting and storage losses are reduced from 25% to 15%, income from milk is increased by over \$13,000. However, increasing ME and reducing losses will result in a gain of well over \$25,000! How much extra cost and effort is needed to achieve this? Possibly a new tedder paid for in the first year of savings?

Do you harvest silage too late? *Continued*

Come spring and many farmers do not set aside paddocks for silage till too late. When they do “close” paddocks for silage, the cows may have been leaving higher residuals (6 – 8 cm) for many days to a week or so, which means the clumps will have been expanding in size and pastures will be lower in quality next rotation. Often farmers will then “shut” the next few ungrazed paddocks for silage and cut them another few weeks later. Many farmers also close the last few paddocks that were recently grazed, a better option, but don’t forget these usually now contain larger clumps.

In both cases, imagine the cows being forced to eat all the feed in these two scenarios when the paddocks are due to be cut. By the time cutting occurs, the nutritive value of the silage will be substantially lower than “ready-to-graze” pasture. Yep, yield will be well up but so will be the cost per unit weight of silage ensiled and but nutritive value and regrowth will be much less equating to less profit.



Figure 1. High quality pasture cut for silage



Figure 2. High quality pasture being tedded to hasten wilting

Aim high (high quality) and if it rains before the forage is harvested you may still get your bulk (from being forced to cut other paddocks later which now probably contain more mature pastures), but at least some of the farm will have been kept in good dense growing state and potentially may have harvested milk-producing silage!

In early spring regularly monitor the height of the residuals and the size of the clumps. Even if you “think” they are increasing consider setting aside some paddocks for silage which are not due for grazing for one to two weeks. If the weather turns nasty and you need the feed, one or two of these paddocks can be reinserted into the rotation and will still be ideal grazing height. If not, cut these for silage when due to be grazed and reap the benefits of high quality silage and plenty of dense high quality regrowth.

WestVic Dairy YDN update

Heidi Van Es, Regional Extension Officer at WestVic Dairy

Innovation Day 27th September

The WestVic Dairy YDN will be supporting Think Digital to run workshops and demonstrate their Virtual Reality Farming technology at the Innovation Day.

Think Digital's Tim Gentle said their purpose was to build “the digital skills and confidence of Regional, Rural and Remote Australians through the delivery of digital education, experiences and entertainment.” For more information please visit <https://www.think.digital/>. On the day, the YDN will also be supporting a presentation from Deakin University PhD student Pete Miles who is training a Robot to milk cows.

Corangamite Youth Achiever Awards for Agriculture

The Corangamite WestVic Dairy YDN are sponsoring the ‘Agriculture’ category for the 2017 Corangamite Youth Achievement Awards. We will be responsible for judging the applicants and presenting the award on the 13th October at the Theatre Royal in Camperdown. The age group for these awards are from 12 to 25 and are supported by the Victorian Government, FReeZA and Corangamite Shire.

Ladies Luncheon The WestVic Dairy YDN have proudly invited Shelly Scott to the Ladies Luncheon to be interviewed on stage. Shelly is a dairy farmer from Gerangamete – near Colac and an AFL Women’s League player. Her commitment to dairying while pursuing her AFL career is inspiring. The Ladies Luncheon will be held on 20th October in Warrnambool.

GSWDA Young Farm Leader Event

On October 5th the 2017 Great South West Dairy Awards Young Farm Leader event will be held at the Port Campbell Surf Life Saving Club from 7pm. Barry Irvine from Bega Cheese,

Andie Powell 2017 Young Farm Leader and Lauren Pettersen 2017 Young Farm Leader Runner Up, and Caitlin Scholfield from Gardiner Foundation will provide a motivational and inspirational social evening to highlight the need for developing leadership skills in the dairy industry.

Barry Irvine’s leadership has seen Bega Cheese grow from a small regionally based dairy company to now one of the largest dairy companies in Australia, supplying a large range of dairy products in Australia and around the world. Barry was awarded the NAB Agribusiness Leader of the Year in 2009 and the Rabobank Leadership Award for 2011. Barry is very aware of the importance of social responsibility, he has been Chairman of Giant Steps, an organisation providing services to children and young adults with autism since 2002. In 2008 Barry was awarded a Member of the Order of Australia for contributions to children with disability and the Australia dairy industry.

Sexed Semen - Is it worthwhile?

Dr. William Bredin BVSc, Regional Extension Officer, WestVic Dairy

There has been significant advancements in the technology and success of using sexed semen in the dairy industry over recent years and we expect the trend to continue in the short to medium term. While the proportion of bull to heifer calves born after using sexed semen has remained unchanged (figures range from 90-95% heifer calves), achievable conception rates (the proportion of inseminations that resulted in a pregnancy) have risen significantly from 30% to 45%.



How has this been achieved?

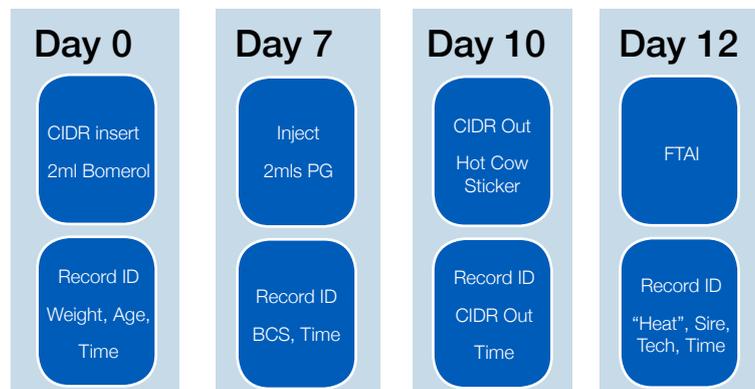
1. The technology used to separate male and female semen has changed. This allows greater numbers of higher quality semen to be collected
2. A multitude of trials from around the world have given us a better understanding of the idiosyncrasies of sexed semen, including the negative effects of the sorting process of the semen.
3. We have learned of the importance of recipient selection, such as age, time since calving, and positive weight gain. This is particularly important when using fresh sexed semen in adult cattle.

One such trial was conducted by the Warrnambool Veterinary Clinic during last year's joining season. It is important to note that this trial was done locally and was carried out on animals that were born and bred on commercial farms in south west Victoria. As far as trials go, this is as close as it gets to reality and we can be confident that the findings can be replicated on any farm in the region.

Background

For many reasons, sexed semen is most commonly reserved for use in heifers utilising a Fixed Time Artificial Insemination (FTAI) synchrony program. The timing of injections and inseminations in these programs are often a challenge, especially when heifers can be located some distance from the farm on agistment or in out-paddocks.

Some sexed semen processors have proposed that fertility using sexed semen may be increased by altering the timing of AI, moving closer to ovulation than that used for conventional semen. This could only further the practical complications associated with the synchrony program.



Method

The Western Victorian trial was conducted on 19 herds and included 1780 dairy heifers to determine if conception rates using frozen sexed semen could be improved by altering the timing of AI, when a 12 day Fixed Time AI program was used. The program schedule is outlined in Figure 1.

The key to the trial was altering the time of AI on Day 12. AI occurred 47-53 hrs following CIDR® removal, conveniently between morning and afternoon milking's.

Results

- The average conception rate across all groups was 45%
- Signs of heat had a significant positive effect on fertility with "on heat" heifers conceiving 50% of the time while "non-heat" heifers only conceived with 18% of inseminations.
- Body Weight contributed significantly to those heifers that showed signs of heat at the time of AI, and thus heavier individuals were more likely to get in calf to frozen sexed semen
- Body Condition Score ranged from 3.75 – 5.5 and had NO effect on fertility
- Age ranged from 12-15 months and had NO effect on fertility
- Timing of insemination crucially had no effect on conception rates

While it may be seen as disappointing that fertility could not be improved by altering the timing of AI, it is comforting to know that we can inseminate our heifers to frozen sexed semen at any time between milking's and NOT have a negative effect on conception rates.

Importantly, the most significant factor that effects fertility in heifers is their body weight at joining. Achieving critical body weight at joining is directly in your control, and has far longer lasting benefits for production and longevity than simply achieving better fertility at joining. We would like to extend many thanks to the team at WVC for allowing WestVic Dairy access to this important data.

Terang Focus Farm Field Day draws crowd

WestVic Dairy's Focus Farm Field day was a great success with over 70 people attending. It was held on 8th August at Ben and Anna Kenna's farm.

Ben and Anna Kenna joined the Business Focus Farm Project early this year, together with Simpson dairy farmers Brett and Bronwyn Davies. The Kennas purchased their farm from Anna's parents in 2016 after share farming the property for 13 years.

The field day provided people with the chance to have a look at the farm and the infrastructure that was put in place. The Focus Farm Facilitator Angus Drummond led the discussions about the farm's performance and people heard from the focus farmers about the challenges they encountered.

There was also a presentation about the farms new cow monitoring system. Chris Kendall from CowManager outlined how the system was chosen and how it was implemented.

Farmer Ben Kenna said he enjoyed hosting the day and thought it was well attended. "It was good to see the interest in our feeding system and how we do things," he said.

"That is one of the main reasons we did it, to put it out there for other to see that you can work hard and succeed."

"There is always plenty of knowledge to be gained."

The Business Focus Farm Project has been running for several years. It was developed to encourage hands on learning for farmers. The Focus Farms are supported by a group of farmers and service providers, as well as farm consultant, who all assist in the decision making process.

As Focus Farmers, the Kennas are focusing on improving their herd fertility, improving business cost efficiency, stabilising the workforce and improving pasture quality.

Regional Extension Officer Laurie Hickey said the Business Focus Farms has received great feedback and was an important part of WestVic Dairy's extension activities.

"Being able to look behind the scenes of someone else's farm and get involved in the decision making process is a great way to learn," he said.

"It's very hands on and transparent and that is what people like about the program. We are very lucky to have two great Focus Farm families who have opened their gates for us."

The next Focus Farm Field day will be held on the Simpson farm on 19th September. For more information, please call Laurie Hickey on 0439 833 484 or email laurie@westvicdairy.com.au.

WestVic Dairy Business Focus Farms	
Simpson	
Date	20 August 2017
Milking Area (ha)	140
Production	
Cow Numbers	264
kg Milk Solids/cow/day	1.65
Litres/cow/day	21.4
Fat%	4.09
Protein %	3.65
Grazing and Supplement Feeding	
Profeed 50c/kgDM (\$456/t)	1.8
Wheat 21.5 c/kgDM(\$190/t)	5.0
Oaten Hay 17.7 c/kgDM(\$160/t)	1.5
Pasture approx kgDM #	8
Area in rotation (ha)	96
Rotation Length (days)	38
Grazing area (ha/24hrs)	2.5
Daily Income over Supplementary Feed Costs (IOSFC)	
August Milk Price (\$/kgMS)	\$5.53
Income/cow	\$9.12
Supplementary Feed costs/cow	\$2.23
IOSFC/cow	\$6.89
IOSFC/ha	\$12.99
<small>■ Cost of pasture has not been included. This will range from 10c – 20c per kg DM during the year</small>	
<small>■ Milk price is current announced total package and inclusive of productivity and quality.</small>	
<small>Comments:</small>	
<small>Conditions are now very wet on the farm. Oaten hay has been added to the diet as pasture utilisation in the paddock has decreased. Paddocks not currently trafficable to allow N application which will resume as conditions improve. Grazing area per 24hrs will be increased to reduce paddock damage rather than further increasing supplementary feeding as pasture conditions should improve rapidly in late August. 8 weeks of AI completed and bulls are now running with the herd. Herd test showed autumn calving cows @ 1.88 kgMS/cow/day or \$8.16 IOSFC compared with carry overs @ 1.23 kgMS/cow/day or \$4.57 IOSFC.</small>	





What's on in September-October

SEPTEMBER 19th

EVENT: Simpson Focus Farm Field Day
WHERE: Brett and Bronwyn Davies' Farm, Princetown Road, Simpson
TIME: 10.30am - 2pm

SEPTEMBER 13th and 14th

EVENT: TopFodder
WHERE: Depending on interest
TIME: 10am to 3pm

SEPTEMBER 13th and 20th

EVENT: Cups on Cups off (CoCo)
Dates: Day 1 Wednesday 13th September
 9.30am to 2.30pm
 Day 2 Wednesday 20th September
 9.30am to 1.30pm
WHERE: DemoDAIRY, Princes Hwy, Terang

SEPTEMBER 26th

EVENT: WestVic Dairy AGM
WHERE: Theatre Royal, Camperdown
TIME: 12pm

SEPTEMBER 27th

EVENT: WestVic Dairy Innovation Day
Day Sessions:
WHERE: Emmanuel Centre, Warrnambool
TIME: 9am to 4pm

Farm Visit:

WHERE: Eccles' Farm, Purnim
TIME: 9am to 4pm

Evening Dinner:

WHERE: City Memorial Bowls Club,
TIME: 6.30pm to 9.30pm

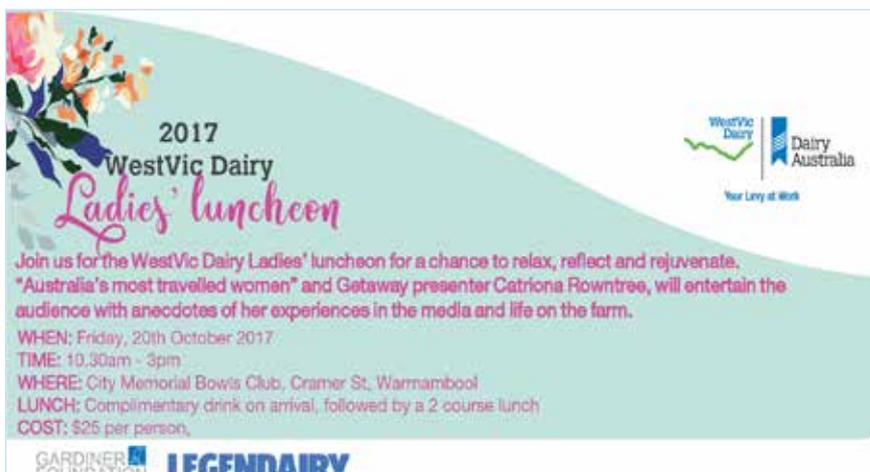
OCTOBER 5th

EVENT: Your Industry, Your Future
 (2017 GSWDA Field Day)
WHERE: Port Campbell Surf Lifesaving Club
TIME: 7pm

OCTOBER 20th

EVENT: Ladies Luncheon
WHERE: City Memorial Bowls Club, Warrnambool.
TIME: 10.30am to 3pm

For all events please RSVP to Amanda at WestVic Dairy 5557 1000 or email amanda@westvicdairy.com.au



2017 WestVic Dairy Ladies' luncheon

Join us for the WestVic Dairy Ladies' luncheon for a chance to relax, reflect and rejuvenate. "Australia's most travelled women" and Gateway presenter Catriona Rowntree, will entertain the audience with anecdotes of her experiences in the media and life on the farm.

WHEN: Friday, 20th October 2017
TIME: 10.30am - 3pm
WHERE: City Memorial Bowls Club, Cramer St, Warrnambool
LUNCH: Complimentary drink on arrival, followed by a 2 course lunch
COST: \$25 per person.

GARDINER FOUNDATION **LEGENDAIRY**

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